# Beyond The Barrel

BARRELS

Black Water Barrels Stavers<sup>™</sup> have been developed from years of research, testing, tasting and toasting to help our customers go 'beyond the barrel' and achieve outstanding and unique to their brand flavor, color and sensory profiles for their spirits, as well as for wine and beer.

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Oak Roasted

## Stavers™ Cubes (American Oak cubes in bag)

#### On The Web:

http://www.blackwaterbarrels.com/productcategory/stavers/

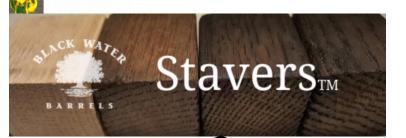
#### Stavers<sup>™</sup> Cubes

Our signature product for spirits aging



400 (approx) - 1.08" precision-cut cubes 20 Lb food grade bag

Surface area equivalent to a std 53g barrel



#### Stavers<sup>™</sup> Cubes

**Faster Results** 

American Oak Cubes

#### **TOASTED**

Bold/Heavy Char 4

400 (approx) - 1.08" precision-cut cubes 20 Lb food grade bag

Surface area equivalent to 53 gal barrel



Stavers<sup>™</sup> Groove Cubes A variation of our signature product for spirits aging

American Oak Cubes Medium **Roast** 

400 (approx) - 1.08" precision-cut cubes with grooves for more surface area for liquid contact



More Flavor **Longer Duration** 

Faster Aging

More Color

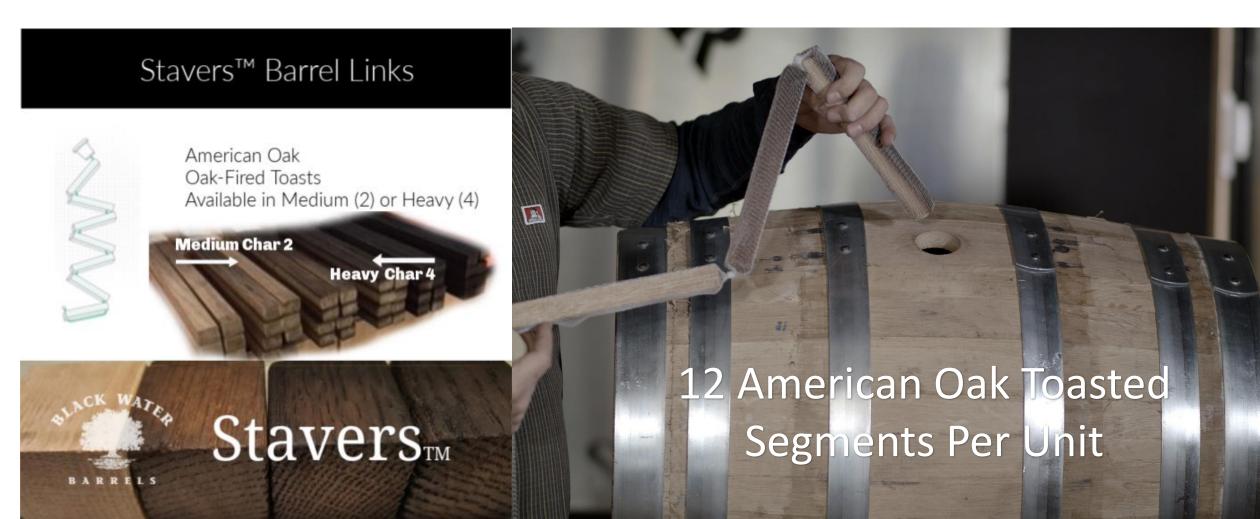
+15% Surface area for More Flavor + Color

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### Stavers™ Barrel Links

(American Oak segments in food grade insertion sleeve)

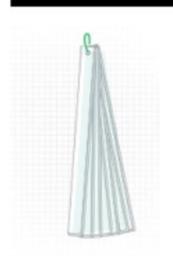




## Stavers<sup>™</sup> Fan packs

(American Oak Staves assembled for tank insert)

#### Stavers™ Fan Tank pack



Twelve Oak Fire Toasted Staves

12 - 1" x 1" x 32" staves as a single unit optimized for tank aging.

Medium or Bold/Heavy Toast

12 sq. feet wood surface exposure







1.5 Fan Packs = 60 gal wine barrel surface area



## Stavers<sup>™</sup> All Products Tech Specs

Item	Unit	Wood	Fired	Technique	Profile Var	Config	Unit/Product	Use	Specs Each	surface	
Stavers™ Barrel Links	links	American Oak	oak fired	toast	2 and 4	Bung Insert/Sleeve	12-9" segmer	ts Barrel	1 x 1 x 9	3.16 sq ft	
Stavers™ Custom Links	links	American Oak	oak fired	toast	1,3,5,6	Bung Insert/Sleeve	12-9" segmer	ts Barrel	1 x 1 x 9	3.16 sq ft	
Stavers™ Cubes	Cube	American Oak	oak fired	roast	proprietary	20 lb food grade bag	400-420	Barrel/Tank	1- 1/8 x 6	25 sq ft	equivalent surface to 1 barrel
Stavers™ Cubes	Cube	American Oak	flamed	char	4 char	20 lb food grade bag	400-420	Barrel/Tank	1- 1/8 x 6	25 sq ft	equivalent surface to 1 barrel
Stavers™ Groove Cubes	Cube	American Oak	oak fired	roast	custom	20 lb food grade bag		Barrel/Tank	1- 1/8 x 6	29 sq feet	Equivalent to barrel +15%
Stavers™ Groove Cubes	Cube	American Oak	flamed	char	custom	20 lb food grade bag		Barrel/Tank	1- 1/8 x 6	29 sq ft	Equivalent to barrel +15%
Stavers™ Cubes	Cube	American Oak	oak fired	roast	proprietary	5 lb food grade bag	-	L00 Barrel/Tank	1- 1/8 x 6	6 sq feet	
Stavers™ Fan Tank Pack	Staves	American Oak	oak fired	toast	2 and 4	12 staves combined		12 Tank	1 x 1 x 32	12 sq ft	1.5 fan packs = 60 gal barrel
Stavers™ Fan Tank Pack	Staves	American Oak	oak fired	toast	1,3,5,6	12 staves combined		12 Tank		12 sq ft	1.5 fan packs = 60 gal barrel
Stavers™ Chip Tank Bag	Chip	French Oak	oak fired	toast	Fresh Oak	20 lb bag		Barrel/Tank	n/a	20-30 lbs per 1000 ga	ıl
Stavers™ Chip Tank Bag	Chip	French Oak	oak fired	toast	Light	20 lb bag		Barrel/Tank	n/a	20-30 lbs per 1000 ga	ıl
Stavers™ Chip Tank Bag	Chip	French Oak	oak fired	toast	Med	20 lb bag		Barrel/Tank	n/a	20-30 lbs per 1000 ga	ıl
Stavers™ Chip Tank Bag	Chip	French Oak	oak fired	toast	Med+	20 lb bag		Barrel/Tank	n/a	20-30 lbs per 1000 ga	ıl
Stavers™ Fan Tank Pack	Staves	French Oak	oak fired	toast	Lt,Med,Md+	10 Staves per		Tank	(37.4" x 1.9" x 9/32") x 10	11.7 sq ft	



## Stavers<sup>™</sup> All Products Pricing

1 10 miles 21 50 miles

			1-10 units	11 - 20 units	21-50 units	51+ Units
Item	Unit	Wood	Price	10%	25%	50%
Stavers™ Barrel Links	links	American Oak	\$50.00	\$45.00	\$37.50	\$25.00
Stavers™ Custom Links	links	American Oak	\$60.00	\$54.00	\$45.00	\$30.00
Stavers™ Cubes	Cube	American Oak	\$180.00	\$162.00	\$135.00	\$90.00
Stavers™ Cubes	Cube	American Oak	\$180.00	\$162.00	\$135.00	\$90.00
Stavers <sup>™</sup> Groove Cubes	Cube	American Oak	\$190.00	\$171.00	\$142.50	\$95.00
Stavers™ Groove Cubes	Cube	American Oak	\$190.00	\$171.00	\$142.50	\$95.00
Stavers™ Cubes	Cube	American Oak	\$49.50	\$44.55	\$37.13	\$24.75
Stavers™ Fan Tank Pack	Staves	American Oak	\$60.00	\$54.00	\$45.00	\$30.00
Stavers™ Fan Tank Pack	Staves	American Oak	\$70.00	\$63.00	\$52.50	\$35.00
			50-5000 units	5001-50,000	50,001-100,000	1,000,000
				Subject to		
FRANCE CHENE			Price	change		
Stavers™ Chip Tank Bag	Chip	French Oak	\$70	\$64.75	\$59.89	\$55.40
Stavers™ Chip Tank Bag	Chip	French Oak	\$90.00	\$83.25	\$77.01	\$71.23
Stavers™ Chip Tank Bag	Chip	French Oak	\$122.00	\$112.85	\$104.39	\$96.56
Stavers™ Chip Tank Bag	Chip	French Oak	\$130.00	\$120.25	\$111.23	\$102.89
Stavers™ Fan Tank Pack	Staves	French Oak	\$80.00	\$74.00	\$68.45	\$63.32
Stavers™ Fan Tank Case	Staves	French Oak	\$400	\$370	\$342	\$317

American
Oak pricing
effective
1/1/2019

French Oak pricing subject to change.



## Learn More about controlling outcomes

- Aging insights
- Flavor profiles
- Dosing, Duration and uses for Stavers™ oak aging products.







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